## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: April 29, 1999

Commission File No. 001-13783

INTEGRATED ELECTRICAL SERVICES, INC.

(Exact name of registrant as specified in its charter)

DELAWARE 76-0542208

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

515 Post Oak Boulevard Suite 450 Houston, Texas

77027-9408 (Address of principal executive offices) (zip code)

Registrant's telephone number, including area code: (713) 860-1500

#### ITEM 5. OTHER EVENTS

Integrated Electrical Services, Inc., a Delaware corporation (the "Company") is a leading national provider and consolidator of electrical contracting and maintenance services, focusing primarily on the commercial, industrial, residential, powerline and data communication markets. In connection with its business acquisitions, the Company plans to offer shares of the Company's Common Stock, \$.01 par value per share (the "Common Stock") pursuant to its Registration Statement on Form S-1 (Registration No. 333-45479). In order to comply with the disclosure requirements of the Securities and Exchange Commission regarding the financial statements of businesses acquired or to be acquired, the Company is filing this Current Report containing the following unaudited pro forma financial statements and audited financial statements of a business acquired.

- (a) Pro Forma Financial Information See Pages 1 through 6
- (b) Financial Statements of Business Acquired See Pages 7 through 18

# UNAUDITED PRO FORMA FINANCIAL STATEMENTS BASIS OF PRESENTATION

The unaudited pro forma balance sheet reflects the acquisition by Integrated Electrical Services, Inc. ("IES"), of Tesla Power and Automation, Inc. ("Tesla") which was acquired subsequent to December 31, 1998 as if it had occurred on December 31, 1998. The unaudited pro forma statements of operations give effect to the Tesla acquisition and the related pro forma adjustments as if it had occurred on October 1, 1997.

IES has analyzed the savings that it expects to realize from reductions in salaries, bonuses and certain benefits to the owners. To the extent the owners of Tesla have contractually agreed to changes in salary, bonuses, benefits and lease payments, these changes have been reflected in the unaudited pro forma statement of operations.

Certain pro forma adjustments are based on preliminary estimates, available information and certain assumptions that Company management deems appropriate and may be revised as additional information becomes available. The pro forma financial data do not purport to represent what IES's combined financial position or results of operations would actually have been if such transaction in fact had occurred on these dates and are not necessarily representative of IES's combined financial position or results of operations for any future period. Since the acquired entity was not under common control or management prior to its acquisition by IES, historical combined results may not be comparable to, or indicative of, future performance. The unaudited pro forma financial statements should be read in conjunction with the historical consolidated financial statements and notes thereto included in the company's Annual Report for the year ended September 30, 1998 filed on Form 10-K. See also "Risk Factors" included elsewhere therein.

## UNAUDITED PRO FORMA BALANCE SHEET DECEMBER 31, 1998 (IN THOUSANDS)

	IES AND SUBSIDIARIES	IARIES ACQUISITION ADJUSTMENTS AS A		
ASSETS				
CURRENT ASSETS: Cash	\$ 4,044 153,380 7,756  14,445 3,380	\$ 16 2,257  1,373 344 17	\$ (1,960) (1,373)	\$ 2,100 155,637 7,756  14,789 3,397
Total current assets	183,005 305,972 25,872 3,157	4,007  1,379 2	(3,333) 4,986	183,679 310,958 27,251 3,159
Total assets	\$ 518,006 ======	\$ 5,388 ========	\$ 1,653 =======	\$ 525,047 =======
LIABILITIES AND STOCKHOLDERS' EQUITY				
CURRENT LIABILITIES: Short-term debt and current maturities of long-term debt Accounts payable and accrued expense Billings in excess of costs and estimated earnings on uncompleted contracts Income taxes payable Other current liabilities	\$ 3,637 71,017 27,175 2,809 436	\$ 414 988 293 55	\$ (414)    	\$ 3,637 72,005 27,468 2,864 436
Total current liabilities		1,750	(414)	106,410
LONG-TERM BANK DEBTOTHER LONG-TERM DEBT, NETOTHER NON-CURRENT LIABILITIES	89,000 880	 39 	(39)	89,000 880 1,514
Total liabilitiesSTOCKHOLDERS' EQUITY:		1,789	(453)	197,804
Preferred stock Common stock Restricted common stock Additional paid-in capital. Retained earnings.	289 27 301,384 19,838	50  54 3,495	(46)  5,647 (3,495)	293 27 307,085 19,838
Total stockholders' equity		3,599	2,106	327,243
Total liabilities and stockholders' equity		\$ 5,388 =======	\$ 1,653 =======	\$ 525,047 =======

The accompanying notes are an integral part of these pro forma financial statements.

## UNAUDITED PRO FORMA STATEMENT OF OPERATIONS FOR THE YEAR ENDED SEPTEMBER 30, 1998 (IN THOUSANDS)

		IES AND SIDIARIES	TESLA QUISITION	PRO F ADJUST		P	RO FORMA TOTAL
REVENUES		386,721 306,052	\$ 10,330 8,151			\$	397,051 314,203
GROSS PROFITSELLING, GENERAL, AND		80,669	 2,179				82,848
ADMINISTRATIVE EXPENSESNON-CASH, NON-RECURRING		47,390	1,322		(149)		48,563
COMPENSATION CHARGEGOODWILL AMORTIZATION		17,036 3,212			125		17,036 3,337
INCOME FROM OPERATIONS			 857		24		13,912
Interest expense		433	(78) 101 95		78 (101) (30)		(1,161) 433 400
OTHER INCOME (EXPENSE), NETINCOME BEFORE INCOME TAXESPROVISION FOR INCOME TAXES		(393) 12,638	 118 975 51		(53) (29) 361		(328) 13,584 13,102
NET INCOME (LOSS)	\$		\$ 924	\$	(390)	\$	482 ======
EARNING (LOSS) PER SHARE -							
BASIC -	\$	0.00				\$	0.02
DILUTED -	\$	0.00				\$	0.02
SHARES USED IN THE COMPUTATION OF EARNINGS (LOSS) PER SHARE							
BASIC -		9,753,060 =====					20,113,060
DILUTED -	1	9,753,060 ======					20,512,893 =======

The accompanying notes are an integral part of these pro forma financial statements.

## UNAUDITED PRO FORMA STATEMENT OF OPERATIONS FOR THE QUARTER ENDED DECEMBER 31, 1998 (IN THOUSANDS)

	IES AND SUBSIDIARIES	TESLA ACQUISITION	PRO FORMA ADJUSTMENTS	PRO FORMA TOTAL
REVENUES		\$ 2,132 1,772		\$ 199,844 158,517
GROSS PROFITSELLING, GENERAL, AND		360		41,327
ADMINISTRATIVE EXPENSES	1,848	512 	(193) 31	1,879
INCOME FROM OPERATIONS	17,278		162	17,288
Interest expense	151	(8) 57 74		(1,695) 151 114
OTHER INCOME (EXPENSE), NETINCOME BEFORE INCOME TAXESPROVISION FOR INCOME TAXES	15,792 6,700	123 (29)	( - /	15,858 6,737
NET INCOME (LOSS)	\$ 9,092 =======	\$ (29)		\$ 9,121
FADNING (LOCC) DED CHARE				
EARNING (LOSS) PER SHARE - BASIC -	\$ 0.29 ======			\$ 0.29
DILUTED -	\$ 0.29			\$ 0.28
SHARES USED IN THE COMPUTATION OF EARNINGS (LOSS) PER SHARE				
BASIC -	31,134,718 =======			31,494,718 =======
DILUTED -	31,668,316 =======			32,028,316 =======

The accompanying notes are an integral part of these pro forma financial statements.

# INTEGRATED ELECTRICAL SERVICES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED PRO FORMA FINANCIAL STATEMENTS

#### 1. UNAUDITED PRO FORMA BALANCE SHEET:

The Pro Forma Adjustments reflect the acquisition of Tesla which was acquired subsequent to December 31, 1998.

### 2. UNAUDITED PRO FORMA STATEMENT OF OPERATIONS:

The Tesla Acquisition columns reflect the historical results of Tesla as if it had been acquired on October 1, 1997.

The following table summarizes the Pro Forma Adjustments for the Year Ended September 30, 1998 (in thousands):

	ADJUSTMENTS						PRO FORMA			
	(a)		(	b)		(c)		(d)		JSTMENTS
Selling, general and administrative expenses Goodwill amortization	\$	(149)	\$	 125	\$		\$		\$	(149) 125
<pre>Income (loss) from operations Other income (expense):</pre>		149		(125)						24
Interest expense						78				78
Interest income						(101)				(101)
Other, net						(30)		<b></b>		(30)
Other income (expense), net						(53)				(53)
<pre>Income (loss) before income taxes</pre>		149		(125)		(53)				(29)
Provision for income taxes								361		361
Net income (loss)	\$	149 ====	\$	(125)	\$	(53)	\$	(361)	\$	(390)

The following table summarizes the Pro Forma Adjustments for the Quarter Ended December 31, 1998 (in thousands):

	ADJUSTMENTS						PRO FORMA			
	(	a) 	(	(b)		(c)	(	(d)		STMENTS
Selling, general and administrative expenses Goodwill amortization	\$	(193) 	\$	 31	\$		\$		\$	(193) 31
<pre>Income (loss) from operations Other income (expense):</pre>		193		(31)						162
Interest expenseInterest income						8 (57)				8 (57)
Other, net						(18)				(18)
Other income (expense), net						(67)				(67)
Income (loss) before income taxes  Provision for income taxes		193 		(31)		(67)		37		95 37
Net income (loss)	\$	193	\$	(31)	\$ ====	(67)	\$	(37)	\$	58 =====

### NOTES TO UNAUDITED PRO FORMA FINANCIAL STATEMENTS

- (a) Reflects the reduction in salaries, bonuses and benefits to the owners of Tesla. These reductions in salaries, bonuses and benefits have been agreed to in accordance with the terms of employment agreements executed as part of the acquisition. Such employment agreements are for five years, contain restrictions related to competition and provide severance for termination of employment in certain circumstances.
- (b) Reflects the amortization of goodwill recorded as a result of these acquisitions over a 40-year estimated life.
- (c) Reflects the reduction of additional interest expense and income on borrowings which will be repaid and collected, respectively, subsequent to the acquisition and the reduction of certain non-recurring other income
- (d) Reflects the incremental provision for federal and state income taxes at a 38.5% overall tax rate, before non-deductible goodwill and other permanent items related to the other statements of operations adjustments and for income taxes on the pretax income of acquired companies that have historically elected S Corporation tax status.

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Tesla Power and Automation, Inc. Houston, Texas

We have audited the accompanying balance sheet of Tesla Power and Automation, Inc. (a Texas corporation) as of December 31, 1998, and the related statements of operations and comprehensive income, stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tesla Power and Automation, Inc. as of December 31, 1998, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

BROCKMANN, ARMOUR & CO. LLC

Denver, Colorado April 23, 1999

### BALANCE SHEET DECEMBER 31, 1998

## ASSETS

ASSETS		
Current assets: Cash and cash equivalents	\$	16,171
Accounts receivable:     Uncompleted contracts     Completed contracts, net of allowance for 50,000 Other		,055,864 ,196,431 5,310
Marketable securities Cost and estimated earnings in excess of billings on uncompleted contracts Prepaid expenses and other current assets	1	,373,206 343,830 16,628
Total current assets		,007,440
Property and equipment, at cost, net of accumulated depreciation and amortization Other assets		,378,935 1,420
Total assets		,387,795 ======
Current lightlities:		
Current liabilities:    Line of credit and margin securities account    Accounts payable    Current portion of long-term debt    Current portion of notes payable to stockholders    Provision for product warranty    Billings in excess of costs and estimated earnings	\$	301,849 892,935 15,412 96,674 42,732 292,738 54,512 53,301
Total current liabilities		,750,153
Long-term debt, net of current portion Notes payable to stockholders		30,534 8,409
STOCKHOLDERS' EQUITY		
Common stock, \$1 par value, 100,000 shares authorized, 50,000 shares issued and outstanding Additional paid-in capital Retained earnings Unrealized loss on marketable securities		50,000 53,900 ,576,669 (81,870  ,598,699
	\$ 5	, 387, 795 ======

## STATEMENT OF OPERATIONS AND COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 1998

Contract revenue	\$ 10,330,238
Cost of contract revenue	8,150,867
Gross profit	2,179,371
General and administrative expenses	1,322,085
Income from operations	857,286
Other income (expense):     Interest expense     Interest income     Realized gain on sale of marketable securities     Gain on sale of property and equipment     Rental income	(77,678) 101,331 28,708 1,626 63,841
	117,828
Income before state income taxes	975,114
Provision for state income taxes	50,825
Net income	924,289
Other comprehensive income:  Unrealized holding losses recognized during the period Previously recognized unrealized gain on marketable securities	(121,498) 39,628
Comprehensive income	\$ 842,419
Comp. 0.101.02.10 2.100.110	========

## STATEMENT OF STOCKHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 1998

	COMMON SHARES	STOCK AMOUNT	ADDITIONAL PAID-IN CAPITAL STOCK	RETAINED EARNINGS	UNREALIZED GAIN (LOSSES) ON MARKETABLE SECURITIES	TOTAL
Balance, December 31, 1997	50,000	\$ 50,000	\$ 53,900	\$ 2,977,380	\$ 39,628	\$ 3,120,908
Distributions to stockholders				(325,000)		(325,000)
Accumulated other comprehensive income					(121,498)	(121,498)
Net income				924,289		924,289
Balance, December 31, 1998	50,000	\$ 50,000	\$ 53,900	\$ 3,576,669	\$ (81,870)	\$ 3,598,699

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 1998

Cash flows from operating activities:		
Net income	\$	924,289
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization		142,224
Realized gain on sale of marketable securities		(1,626)
Gain on sale of property and equipment (Increase) decrease in		28,708
Accounts receivable		(132,905)
Costs and estimated earnings in excess of billings		(202,000)
on uncompleted contracts		516,317
Other current assets		13,003
Increase (decrease) in Accounts payable		181,396
Billings in excess of costs and estimated earnings		101,000
on uncompleted contracts		262,118
Accrued expenses		(23,514)
Other current liabilities		38,790
Net cash provided by operating activities	:	1,948,800
Cash flows from investing activities:		
Purchase of property and equipment		(260,684)
Purchase of marketable securities		(157,759)
Proceeds from sale of property and equipment		17,500
Net cash used by investing activities		(400,943)
Cash flows from financing activities:		
Payments of margin securities account		(604,690)
Distributions to stockholders Borrowings on line of credit		(325,000)
Payments on line of credit		3,755,730 3,734,922)
Net payment on long-term debt	( .	(642,350)
Net cash used by financing activities	(:	1,551,232) 
Net increase in cash and cash equivalents		(3,375)
Onch and anch ancionlants benigning of your		40 540
Cash and cash equivalents, beginning of year		19,546
Cash and cash equivalents, end of year	\$ ===	16,171 ======

# NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 1998

#### 1. Organization and description of business:

Tesla Power and Automation, Inc. (the Company) is an engineering and manufacturing company specializing in the construction of electrical power control units. The Company was incorporated on January 18, 1988, in the state of Texas. The Company's long-term construction contracts are primarily comprised of fixed-price contracts.

#### 2. Summary of significant accounting policies:

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Accounting for construction contracts

Revenues from long-term construction contracts are recognized on the percentage-of-completion method, measured by the percentage of total costs incurred to date to estimated total costs for each contract.

Contract costs include all direct job costs and those indirect costs related to contract performance, such as indirect labor, supplies, insurance, equipment repairs, and depreciation costs. General and administrative costs are charged to expense as incurred.

The asset, "Costs and estimated earnings in excess of billings on uncompleted contracts", represents revenue recognized in excess of billings. The liability, "Billings in excess of costs and estimated earnings on uncompleted contracts", represents billings in excess of revenues recognized. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined.

#### Cash and cash equivalents

The Company records as cash and cash equivalents all cash and short-term investments with original maturities of three months or less.

#### Concentrations of risk

Financial instruments that potentially subject the Company to credit risk consist principally of cash and cash equivalents and contract receivables

The Company maintains cash balances at a single financial institution. Accounts at this institution are insured by the Federal Deposit Insurance Corporation up to \$100,000. At times, the balances in the Company's accounts may exceed this limit.

The Company's contract revenues are highly concentrated with two individual customers. These customers accounted for approximately \$3,003,000 or 29% of contract revenues for the year ended December 31, 1998. The associated accounts receivable from these customers total approximately \$375,000 or 17% of total accounts receivable at December 31, 1998. The loss of a significant customer could have a material impact on the Company's future earnings results. These sales are primarily derived from sales of electrical power control units concentrated with customers in the petroleum industry. The Company has recorded an allowance for doubtful accounts of approximately \$50,000 as of December 31, 1998. Management believes that this allowance is adequate.

The Company purchases materials, parts and supplies from four unrelated third party vendors and one vendor under common control as more further discussed in Note 10. These vendors accounted for approximately \$4,299,000 or 68% of material, part and supply purchases during the year ended December 31, 1998. Management believes there are alternative sources of supply should a loss of one of these vendors occur, however, the loss may result in a short-term impact to the Company.

#### Advertising

Advertising expenses are charged to expense as incurred and are included in general and administrative expenses. Advertising expense totaled \$22,234 for the year ended December 31, 1998.

#### Property, plant and equipment

Property, plant and equipment is stated at cost. Depreciation and amortization is provided on a straight-line basis over the estimated useful life of the asset. Machinery and equipment, vehicles and furniture and fixtures are depreciated between 5 and 7 years. Building and improvements are depreciated and amortized between 31 and 39 years. Repairs and maintenance of a routine nature are charged to expense as incurred, while those that improve or extend the life of existing assets are capitalized.

At December 31, 1998, property, plant and equipment consist of the following:

Furniture and fixtures	\$ 22,056
Machinery and equipment	564,428
Vehicles	197,682
Building and improvements	716,204
Land	445,349
	1,945,719
Lessaccumulated depreciation	
and amortization	(566,784)
Property, plant and equipment, net	\$ 1,378,935

Depreciation expense of \$38,988 has been included in selling, general and administrative expenses and \$103,236 has been included in cost of sales for the year ended December 31, 1998.

#### Accrued Product Warranty

The Company provides limited warranties through its original equipment manufacturers (OEM) for the products it sells. Generally, warranty costs during the basic warranty period, which varies based on the OEM, are reimbursed by the OEM. The accrued product warranty in the accompanying financial statements is based on management's estimate of future warranty costs for warranties provided by the Company outside of the OEM warranty period.

#### Income taxes

The Company, with the consent of its stockholders, elected under the Internal Revenue Code to be taxed as an S Corporation. In lieu of corporate income taxes, the stockholders of an S Corporation are taxed individually on the Company's taxable income. As a result of the Company being a non-taxpaying entity, no provision for income taxes has been provided for Federal income tax reporting purposes.

The Company reports income for both financial and tax reporting using the percentage-of-completion method on its long-term contracts.

The provision for income taxes relates to State of Texas franchise taxes owed by the Company.

Upon completion of the acquisition of the Company's outstanding stock as discussed in Note 12, the Company's S Corporation tax status will be terminated.

## Fair value of financial instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

Cash and cash equivalents
The carrying amount approximates fair value because of the short
maturity of those instruments.

Marketable securities

The fair values of marketable securities are estimated based on quoted market prices for those or similar investments. The carrying amount approximates fair value.

Long-term debt

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to the Corporation for debt of the same remaining maturities. The carrying amount approximates fair value.

#### 3. Change in accounting principle

The Company has adopted the provisions of Statement of Financial Accounting Standards No. 130, Reporting Comprehensive Income. This statement requires the disclosure of comprehensive income as well as net income. The only element of comprehensive income that the Company has that is not part of net income is unrealized gains on marketable securities. The Company has reclassified its 1997 financial statements in conjunction with the adoption of this statement. Other comprehensive income is shown of net realized gains on the sale of marketable securities.

#### 4. Marketable securities

The Company records its investment in marketable securities in accordance with Statement of Financial Accounting Standards (SFAS) No. 115, "Accounting for Certain Investments in Debt and Equity Securities." The Company's marketable securities consist of mutual funds and are classified as "available-for-sale." Accordingly, unrealized gains and losses are excluded from earnings and reported as a separate component of stockholders' equity. Realized gains or losses are computed based on specific identification of the securities sold.

The following is an analysis of marketable securities available for sale at December 31, 1998:

Balance at cost \$1,455,076
Gross unrealized losses (81,870)

\$1,373,206 ======

On April 13, 1999, the marketable securities were sold and the net proceeds were distributed to the stockholders.

#### 5. Contracts in progress

Contracts in progress at December 31, 1998 are as follows:

Total contracts	\$ 5,528,445
Estimated costs	
Costs to date	944,576
Costs to complete	3,288,872
Total estimated costs	4,233,448
Estimated gross profit	\$ 1,294,997
	========
Amount billed to date	\$ 1,214,594
Costs and estimated earnings in excess of billings	343,830
Billings in excess of costs and estimated earnings	(292,738)
Contract revenue earned	1,265,686
Costs to date	(944, 576)
Gross profit earned	\$ 321,110
	========

#### 6. Line of credit and margin securities account

The Company has a \$750,000 revolving line of credit with a financial services company. Advances on the LOC are limited to 80% of eligible accounts receivable. As of December 31, 1998, the maximum amount available under the LOC is approximately \$448,000, with interest due monthly at 30-day commercial paper rate plus 2.9% per annum (totaling 8.0% at December 31, 1998). As of December 31, 1998, a total of \$301,849 was outstanding. The line of credit is collateralized by the Company's accounts receivable, property, plant and equipment, and is guaranteed by the Company's stockholders and requires the Company to maintain a minimum tangible net worth of \$1,500,000. Subsequent to December 31, 1998, the Company repaid the amounts on the line of credit prior to its expiration on January 31, 1999.

The Company has a margin securities account with a financial services company to provide borrowings up to 50% of the marketable securities balance with interest at a 30-day commercial paper rate plus 2.9% payable monthly. Outstanding balances under the margin securities account are collaterialized by marketable securities. No balance was outstanding under the margin securities account at December 31, 1998.

As a result of the acquisition of the Company's outstanding stock as discussed in Note 12, the line of credit agreement was not renewed and the margin securities account was cancelled.

#### 7. Long-term debt and notes payable to stockholders

Term note payable to a financial service company with monthly payments of \$7,679, including interest at 30 day commercial paper rate plus 2.9% (totaling 8.0% at December 31, 1998) through January 31, 2003 when any outstanding principal and interest is due. Cross-collateralized with line of credit and secured by accounts with line of credit and secured by accounts receivable, fixtures and equipment. Guaranteed by the Company's stockholders.

\$ 8,410

Term note payable to financial institution with monthly payments of \$767.71 including interest at 9.9% per annum through May 15, 2001, with a balloon payment of \$18,507 due at maturity; collaterialized by a vehicle and guaranty by the Company's stockholders

37,536 45,946 (15,412)

Less current portion

\$ 30,534

Unsecured notes payable to stockholders; monthly payments of \$8,465 including interest at 8% per annum; due January 12, 2000. Less current portion

\$105,083 (96,674)

\$ 8,409

### 8. Operating leases

The Company is obligated under several non-cancelable operating leases for office equipment and machinery that expire at various dates through the year 2002.

The annual minimum lease payments under non-cancelable operating leases as of December 31, 1998 are as follows:

Year Ending December 31,

1999	\$ 49,645
2000	48,645
2001	26,631
2002	68,371
	\$ 193,292

Rent expense totaled \$76,647 for the year ended December 31, 1998.

#### 9. Benefit plans

On January 1, 1994, the Company adopted a salary reduction/profit-sharing plan under the provision of Section 401(k) of the Internal Revenue Code which covers substantially all full-time employees who have completed one year of service. The plan provides for the Company to match voluntary employee contributions at a rate of 25%. Such matching rate can be changed at the Company's discretion. All contributions by the Company are funded annually and vest over six years. All employee contributions are immediately vested. Company matching contributions to the plan were \$52,601 for the year ended December 31, 1998.

#### 10. Related party transactions

The Company purchases substantially all of its fabricated sheet metal products from Unlimited Controls, Inc. (UCI), a Texas corporation controlled by the stockholders of the Company. Total purchases from this entity during the year ended December 31, 1998 totaled \$2,283,486. The Company also rents manufacturing space to UCI. Rent received from UCI totaled \$63,841 for the year ended December 31, 1998.

Interest expense related to notes payable to stockholders as discussed in Note 7 totaled \$12,322 for the year ended December 31, 1998.

#### 11. Cash flows

During the year ended December 31, 1998, interest paid was \$77,698.

During the year ended December 31, 1998, the Company had non-cash investing activities related to unrealized holding losses on marketable securities of \$121,498.

#### 12. Subsequent events

On January 13, 1999, the Company completed a corporate reorganization whereby the Company merged with Unlimited Controls, Inc into a newly formed entity, Tesla Power and Automation (Nevada), Inc. a Nevada corporation (TPAN). TPAN contributed its operating assets to Tesla Power and Automation, LLP (TPALLP) in exchange for a 99% limited partnership interest and contributed real estate to Tesla Properties, LLP (TPLLP) in exchange for a 99% limited partnership interest. The ownership of TPAN and the 1% general partnership interests in TPALLP and TPLLP are in direct proportion to the ownership of the Company.

On April 23, 1999, the stockholders of TPAN and the general partners of TPALLP and TPLLP completed the sale of 100% of their ownership interests in TPAN, TPALLP and TPLLP to Integrated Electrical Services (IES).

## ITEM 7. EXHIBITS

- (c) Exhibits.
  - 23.1 Consent of Brockmann, Armour & Co. LLC

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Current Report to be signed on its behalf by the undersigned, thereunto duly authorized.

INTEGRATED ELECTRICAL SERVICES, INC.
By: /s/ JOHN F. WOMBELL
JOHN F. WOMBELL
SENIOR VICE PRESIDENT
AND GENERAL COUNSEL

Dated: April 29, 1999

EXHIBIT INDEX

EXHIBIT DESCRIPTION

23.1 Consent of Brockmann, Armour & Co. LLC

1 EXHIBIT 23.1

#### CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

We hereby consent to the use of our report, dated April 23, 1999, on the financial statements of Tesla Power and Automation, Inc. included in this Form 8-K and to its incorporation by reference into Integrated Electrical Services, Inc.'s previously filed Registration Statements on Form S-8 (File Nos. 333-67113, 333-45447 and 333-45449), previously filed Registration Statement on Form S-4 (File No. 333-75139) and on previously filed Post Effective Amendment No. 5 to Form S-1 on Form S-4 (File No. 333-50031).

/s/ BROCKMANN, ARMOUR & CO. LLC
BROCKMANN, ARMOUR & CO. LLC

Denver, Colorado April 29, 1999